



Planning Guide and General Price List

Thank you for choosing Cypress Lawn.

This General Price List describes a wide variety of services we can provide for you. You may select services from an itemized listing, or may prefer the convenience and cost savings of our packaged service options.

Losing someone you love is one of life's most difficult experiences. A personalized, meaningful funeral service is an experience of great value to the family and friends. It helps us as we come to terms with loss; it can provide comfort from the strength of our religious beliefs or cultural traditions and the support of family and friends, and it provides a family and a community a special way of saying "this person mattered."

We believe we best serve you by listening carefully to your needs and wishes, and providing a wide range of options, ideas, and suggestions from which you can make choices that are just right for you.

Through the years, we have helped thousands of families create a "farewell" that is meaningful and memorable—taking the first steps on the pathway to healing from loss.

Whether you are making arrangements now or are thoughtfully planning for the future, you will find our staff to be kind, knowledgeable and compassionate, and ready to make this time just a little easier for you.

Thank you for entrusting your care to us.

Cypress Lawn Funeral Home

1370 El Camino Real, Colma, California 94014

Telephone 650-550-8808 Fax 650-755-4128

*A special place to honor and celebrate
the life of someone you love.*

Some Helpful Information

What Should I Do First? If death occurs at a hospital or nursing facility, the staff there will be familiar with the necessary procedures. You may ask them to notify Cypress Lawn, and we will make arrangements to bring the deceased person into our care. A hospital will require authorization from the next of kin before releasing to us. If your loved one passes away at home, you must contact a nurse (such as a hospice nurse) or other medical authority to pronounce death before the deceased is transferred to the funeral home. In either event, we can be notified at 650-550-8808 at any hour of the day or night. We will need to know the name of the deceased, the location, the name of the family member in charge of arrangements, and the name of the doctor who will be signing the death certificate.

About the Death Certificate...our staff will prepare the death certificate and secure the certification from the physician or coroner. We file the original death certificate with the health department in the county where the death occurred. We will ask how many certified copies you'd like us to order for you – copies will be needed for insurance, bank & brokerage accounts, property such as real estate and automobiles, etc. Additional copies are always available later.

Scheduling Services... you may reserve time for the visitation and funeral services during the arrangement conference, or by calling the funeral home office. Please do consult with the funeral home office before setting a day and time for the funeral.

Obituaries/Newspaper Notices... your counselor will discuss this with you. We'll help write obituaries, review them with you, and place them in the newspapers of your choice. In addition, we will be pleased to post your loved one's obituary (including photograph) to our Online Tribute Center at www.cypresslawn.com. This will allow your family and friends throughout the world to view the obituary and service details, as well as leave a meaningful message for the family.

Social Security...as a courtesy to you, Cypress Lawn will notify Social Security. In general, a surviving spouse is entitled to a lump-sum death benefit of \$255, and other dependent family members may be eligible for certain benefits. Call the Social Security Office at 1-800-772-1213 for further information.

Veteran's Benefits...honorably discharged Veterans are eligible for certain burial benefits, including a flag to drape the casket and military funeral honors. Cypress Lawn will be pleased to secure the burial flag and arrange military honors if we are provided a copy of the Veteran's DD214 Discharge Record. Further benefits, such as partial reimbursement for some funeral expenses, are available in certain situations, such as when death is due to a service-related injury or in a Veterans hospital or other VA facility.

Children and the Funeral...children are certainly welcome to attend funerals at Cypress Lawn. Most experts agree that a child should be given the choice to participate in the funeral experience, and that when carefully and gently explained, most young people have less anxiety about death than adults might suppose. You may wish to encourage children to draw a picture or write a note to be placed in the casket to allow them to express sentiments on their own level. Feel free to ask our staff for assistance or guidance. We do ask that an adult guardian look after children at all times, however, and to be careful they don't disturb other families we may be serving.

Personal Touches for the Service...we believe that our home becomes your home for the funeral of your loved one. Personal touches bring comfort to everyone and help us recall special memories and significant moments. Photos and mementos may be displayed (we will provide tables and easels); special music is welcomed (CD's or our keyboard) and our chapel is equipped with a state-of-the-art video projection system for your convenience. Many of our caskets and cremation urns offer customization options. We also offer a range of special personalized merchandise, such as prayer cards/memorial folders, Memorial Reflections® Portraits and our custom LifeTributes Video programs.

Funeral Flowers from our own on-site florist are a beautiful, time-honored tribute. The Colma Flower Shop at Cypress Lawn provides fresh, generously proportioned, perfectly crafted designs.

Our Payment Options In order to serve all families fairly, payment for the services you select will be due at the time of arrangements or a minimum of 24 hours prior to the service. Our payment options include cash, check, credit card, a pre-paid trust or insurance contract, or assignment of a verified insurance policy. We cannot accept an insurance policy that cannot be verified, or that is in a "contestable" period (usually if it is less than 2 years old.) **If we accept an insurance assignment, we charge a fee of \$395.**

GENERAL PRICE LIST

These prices are effective **October 1, 2017**. They are subject to change without notice. The goods and services shown below are those that we can provide to our customers. You may choose any items that you desire. However, any funeral arrangements you select will include a charge for our basic services and overhead. If legal or other requirements mean you must buy any items you did not specifically ask for, we will explain the reason, in writing, on the statement we provide describing the funeral goods and services you selected.

Prior to drafting any contract for goods or services, the responsible party or the decedent's survivor who is handling the funeral arrangements is entitled to receive a copy of any preneed agreement in the possession of the funeral establishment that has been signed and paid for, in full or in part, by or on behalf of the decedent.

All persons making funeral arrangements are entitled to a copy of the "Consumer Guide to Funeral & Cemetery Purchases" from the California State Department of Consumer Affairs prior to drafting a contract for funeral services. A copy of this guide will be provided for you; it is also available on the internet at www.dca.ca.gov/cemetery.

Itemized Prices for Professional Services, Facilities & Transportation

BASIC SERVICES OF FUNERAL DIRECTOR AND STAFF\$2695.00

This fee is for our basic services and overhead and will be added to the total cost of the funeral arrangements that you select.

(This fee is already included in our charges for direct cremations, immediate burials and forwarding or receiving of remains).

Our fee for the services of funeral directors and staff includes, but is not limited to:

- Personnel available 24 hours a day, 365 days a year to respond to the initial call for service
- Arrangement conferences; coordination of plans with cemetery, crematory and /or other parties involved in the final disposition of the deceased;
- processing and filing of necessary documents associated with the funeral services, including death certificates, burial or transit permits;
- assistance with obituaries and/or death notices; Social Security notification and clerical assistance with veterans benefits

TRANSFER FROM PLACE OF DEATH TO THE FUNERAL HOME\$595.00

Within 35 miles of Cypress Lawn; **beyond 35 miles add \$3.00 per mile measured one-way.**

EMBALMING\$695.00

Except in certain special cases, embalming is not required by law. Embalming may be necessary, however, if you select certain funeral arrangements, such as a funeral with a viewing. If you do not want embalming, you usually have the right to choose an arrangement that does not require you to pay for it, such as a direct cremation or immediate burial.

It is the policy of Cypress Lawn Funeral Home to require embalming for public viewing or visitation.

OTHER PREPARATION OF REMAINS.....\$400.00

Including shampoo and hairstyling, cosmetics, dressing and casketing.
Includes minimum preparation and sanitary care when embalming is declined.

VISITATION (PER DAY).....\$695.00

Includes use of all necessary facilities for visitation and viewing of the deceased, and personnel to receive and care for visitors and flowers.
Customary visitation times are from 4 pm to 9 pm. Use of visitation room for private family viewing/gathering is available for \$195/hour.

**FUNERAL CEREMONY in a CYPRESS LAWN CHAPEL (Tiffany Chapel, Newall Chapel, Noble Chapel)\$995.00
or EQUIPMENT AND STAFF FOR FUNERAL SERVICE AT YOUR CHURCH, TEMPLE, OR OTHER FACILITY**

Includes assistance planning the service; coordination with other parties involved in the service (such as clergy and musicians), setting up service area, receiving and caring for floral offerings, staff supervision of the funeral ceremony and committal service.

HEARSE\$365.00

Within 35 miles of Cypress Lawn; beyond 35 miles add \$3.00 per mile measured one-way.

UTILITY VEHICLE/FLOWER CAR\$195.00

Within 35 miles of Cypress Lawn; beyond 35 miles add \$3.00 per mile measured one-way.

TOTAL ITEMIZED CHARGES FOR A COMPLETE TRADITIONAL FUNERAL SERVICE\$6635.00

Most traditional funeral services include all of the items listed above. This is the total charge, listed for your convenience.

For your convenience, certain funeral services are available as a package at a discounted price. See our "Complete Service Packages."

ADDITIONAL SERVICES AVAILABLE:

LIMOUSINE (see "Cash Advances/Third Party Expenses") (up to 8 passengers – overtime charges apply after 4 hours).....\$395.00

MEMORIAL SERVICE (the casket is not present)(on SATURDAYS and SUNDAYS the charge is \$1295).....\$695.00

Includes facilities & staff; assistance planning the service; coordination with other parties involved in the service (such as clergy and musicians), setting up service area, receiving and caring for floral offerings, staff supervision of the memorial ceremony and, if applicable, committal service at interment site.

GRAVESIDE or other COMMITTAL SERVICE ONLY (there is no charge when the committal follows a church or chapel service)\$300.00

REFRIGERATION per day after the first 24 hours\$95.00

California law requires a funeral establishment to refrigerate after 24 hours, unless embalmed.

RECEPTION CENTER (for the first 2 hours; thereafter \$95/hour).....\$295.00

Caskets and Other Merchandise

Adult Caskets	\$1395 to 28,000.00
<i>A complete price list will be provided at the funeral home.</i>	
Infant & Childrens' Caskets	available by special order
Alternative Containers	\$295.00
<i>A complete price list will be provided at the funeral home.</i>	
Cremation Urns	from \$60.00
Air Tray (required when shipping by air)	\$185.00
Memorial Register Books (Basic)	\$20.00
Memorial Register Books (Deluxe)	from \$95.00
Memorial Folders (Standard, first 100)	\$85.00
Memorial Folders, per additional 100	\$35.00
Prayer Cards, Standard, per 100	\$35.00

Asian Ceremonial Items

Asian Traditional Service Package	\$168.00
<i>(includes family armbands and hair piece, food tray, foo bow offerings, incense large and small, and ceremonial money and burning items, red & white envelopes)</i>	
Chinese Traditional Blankets ("Pei")	
Basic Cloth	\$10.00 ea
Combination White/Colored Fancy	\$35.00 ea
"Fut Pei" (Buddhist Scripture Blanket)	\$95.00
Christian Blanket (White/Gold Cross)	\$85.00

Additional Items/Cash Advances

These items represent third-party goods and services, and cash that we advance on your behalf for these purchases.

Certified Copies of the Death Certificate	
San Francisco, Santa Clara, Alameda Counties	\$21.00
San Mateo County	\$23.00
Contra Costa County	\$25.00
Disposition Permit	\$12.00
Newspaper – SF Chronicle, ESTIMATE /per day	\$600.00
<i>Approximately \$16. per line, one line is about 30 characters or spaces, Web fee (non-declinable) is \$25.</i>	
<i>Add approximately \$135 for a photograph.</i>	
Newspaper – San Mateo Times, ESTIMATE /day	\$500.00
<i>(Your counselor will provide you with an estimated cost of newspaper notices based on the length.)</i>	
Airline Transportation	as quoted
Other Funeral Home Charges	as quoted
Long-distance Transportation	as quoted
Consulate Fees, Notary Public, Etc.	as quoted
Scattering Cremated Remains at Sea	\$200
<i>(Privately at our convenience; family is notified by mail.)</i>	
Coroner's Fees	as quoted
Musician's Fees	as quoted
Clergy Honorarium	as quoted
Church Offering	as quoted
Motorcycle Escorts	\$200 each and up
Limousine, up to 8 passengers	\$395
<i>(Limousine service is based on 4 hours.</i>	
<i>Overtime charges will apply for service over 4 hours.)</i>	

Limited Services

FORWARDING REMAINS TO ANOTHER FUNERAL HOME	\$3595.00
Includes initial transportation of the deceased from the place of death to Cypress Lawn, basic services of staff, embalming, other preparation of the deceased, family identification of the deceased, transportation to San Francisco International Airport. (Visitation, funeral services, receiving funeral director's charges, additional mileage, casket, shipping container, airline or other shipping charges or other cash advance items are additional.)	
PROCESSING FEE-INTERNATIONAL SHIP OUT	
For Local (SF) Consulate Only	\$100
If Apostilles or Trip to Sacramento are required	\$295
THESE FEES DO NOT INCLUDE monies paid out for consulates, Apostilles, express postage, etc. Those items will be added under "Cash Advances."	

RECEIVING REMAINS FROM ANOTHER FUNERAL HOME	\$1595.00
Includes transfer from San Francisco International Airport; basic services of staff; family identification of deceased; hearse to local place of final disposition. (Visitation, funeral services, sending funeral directors charges, airline transportation, casket, shipping container, and cash advance items are not included.) This charge includes the services of our staff in meeting with the family and making all arrangements.	

If the forwarding arrangements have been made entirely through another funeral home, and we are simply receiving at the airport and transporting to the graveside, our charges will be only for removal from airport (\$595) and hearse (\$365); add \$300 if the family is to be present for graveside services. These charges are customarily forwarded with the deceased by the shipping funeral director; a contract will be faxed to them.

IMMEDIATE BURIAL	from \$2895.00
<i>(Add "Graveside Service" for \$300, along with any other optional choices. A flower car is not included.)</i>	
Includes initial transportation of the deceased from the (local) place of death to Cypress Lawn; basic services of staff, refrigeration, other preparation of the deceased, and family identification of the deceased (limited to 6 persons for 20 minutes). (Visitation, funeral services, additional mileage, flower car, casket, and cash advanced items are additional.)	
Immediate Burial with casket provided by customer	\$2895.00
Immediate Burial with minimum casket	\$4290.00
<i>("Pacifica", Presswood light color)</i>	
Immediate Burial with other casket selected from our funeral home	\$2895.00
<i>(not including cost of the casket)</i>	

DISINTERMENT	From \$1595 up as quoted by management
Includes processing necessary documents and staff supervision and transportation to (local) place of disposition. For disposition of a used casket, add \$125.00.	

DIRECT CREMATION	from \$2695.00
Includes initial transportation of the deceased from the (local) place of death to Cypress Lawn; basic services of staff; refrigeration; utility vehicle; private family identification if desired; and cremation. This charge includes the crematory fee. If the crematory fee has been prepaid to Cypress Lawn Cemetery, that amount will be credited. If you want to arrange a direct cremation, you may use an "alternative container" (instead of a casket). Alternative containers encase the body and can be made of materials like fiberboard or composition board (with or without outside covering). The containers we provide are made of composition board.	
Direct Cremation with container provided by customer	\$2695
Direct Cremation with "Standard" Alternative Container	\$2990
<i>("Standard", minimum hardboard, brown, \$295.)</i>	
WITNESS CREMATION, additional charge	\$300
<i>(includes assembling in Noble Chapel for committal service if desired, and witnessing placement in the cremation chamber.)</i>	

Complete Service Packages—for Burial or Cremation

The packages shown here are a convenient way to plan funeral arrangements, plus they offer a significant cost savings as compared to arrangements selected on an itemized basis. These are package offerings, and there is no credit or substitution for items not used. These packages do not include cemetery or crematory fees or other third-party expenses.

“Legacy” Funeral Complete Package

A Complete Funeral Service
With One Day Visitation

\$5795

Basic Services of Funeral Director & Staff	\$2695
Transfer from Place of Death	595
Embalming (or refrigeration for up to 7 days).....	695
Other Preparation of Remains.....	400
Visitation – Facilities &/or Equipment & Staff	695
Funeral Ceremony – at Chapel, Church or other location.....	995
Hearse	365
Flower Car.....	195
TOTAL ITEMIZED PRICE	\$6635
PACKAGE DISCOUNT	-840

PACKAGE PRICE\$5795

“Tribute” Funeral Complete Package

A Complete Funeral Service
Visitation Same Day (2 Hour Chapel Time)

\$5395

Basic Services of Funeral Director & Staff.....	\$2695
Transfer from Place of Death.....	595
Embalming (or refrigeration for up to 7 days)	695
Other Preparation of Remains	400
Funeral Ceremony – at Chapel, Church or other location	995
Hearse.....	365
Flower Car.....	195
TOTAL ITEMIZED PRICE.....	\$5940
PACKAGE DISCOUNT	-545

PACKAGE PRICE\$5395

Cypress Lawn “Signature Services”

These are some of the things provided as a courtesy with all Cypress Lawn Complete Funeral Packages:

- Online Obituary & Internet Guestbook
- Private Time to Approve Hairstyling and Cosmetics
- 100 Basic OR Custom (photo) Memorial Folders or Prayer Cards
- Up to 100 Standard Engraved Acknowledgement Cards
- Basic Memorial Book/Guest Register
- State-of-the-art Chapel Video Projection System & Sound System (for services in our facility)
- Use of Professional Quality Digital Keyboard (for services in our facility)
- Carnation Boutonnieres and Gloves for Pallbearers
- Display Tables/Quality Easels/Flower Display Equipment



The Reception Center

A beautiful and convenient place for after-service receptions as well as for those who wish to provide their guests with food and beverage during the visitation or evening service.

Seating accommodation for up to 77 guests

- 11 round tables (54” diameter),
- 7 chairs at each table
- No alcoholic beverages, please.

\$295 for the first two hours
\$95 per additional hour

Please make reservations for the reception center through the funeral home office.

Options for Unique, Personalized Tributes

There are countless ways in which a funeral ceremony can be tailored to the life and personality of the person you are honoring. A meaningful funeral is one that touches the hearts of those who attend. Here are just a few of the things we can provide or arrange to help make the service a truly personalized tribute.



Military Honors

All honorably discharged Veterans are entitled to a military honors ceremony, including flag presentation and Taps. Provide us with the military discharge papers (form DD-214) and we will take care of the rest. *Military honors are provided at no charge.*

Dove Release

White doves—a symbol of peace—released to soar heavenward and then safely home. A professional attendant will provide the number you desire, and help those you designate to set them free.

From \$225 up



Special Musicians—Bagpipers, Harpists, etc.

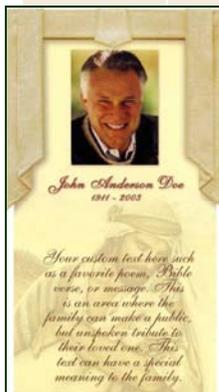
We can arrange the services of first-class musicians to enhance your memorial event. A bagpiper is an ancient and honorable tribute. A harpist can help create a beautiful, peaceful setting. The possibilities with special music are truly endless. *Prices vary depending on the musician.*

Memorial Reflections Tribute Portraits

Provide a favorite photograph and choose a design from our wide selection. These high-quality portrait banners make a perfect focal point for a memorial service, reception, or other gathering. Each 3' by 6' banner includes six 8" by 10" memento size prints suitable for framing.

Our catalogue displays the many designs available.

\$495, includes use of display equipment
additional 8"x10" memento prints—6 for \$100



Special Ways to Celebrate a Special Life

Are there friends and family who will not be able to attend the service? With a live webcast, everyone can be included.
Are there special ways in which you want to include children, and have them participate in a meaningful way?
Special requests are welcomed at Cypress Lawn.

Live Video Webcasting

A live broadcast of the funeral ceremony is made available to anyone you invite, and remains online for 90 days following the ceremony. (Services in our Tiffany Chapel can be broadcast live; church or graveside ceremonies may be delayed depending on available internet connection.)

On-premises, one event—\$295
Church or off-premises service—\$395
Add graveside to above services—additional \$200
Graveside Service Only—\$295



Balloon Release

Colorful (or white) helium balloons (natural latex for environmental friendliness) are provided for your guests. They are set free in unison, symbolizing the spirit soaring heavenward.

\$2.99 each

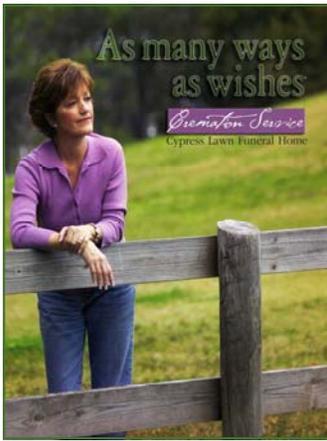
Life Tributes Custom Photo Tribute

With photographs you provide, our staff creates a custom video tribute set to music that you can view at the visitation, service, or reception.

\$125—includes up to 26 photographs

add \$30 per additional ten photos
add \$30 to include custom music
Additional copies—\$20 each





Life Celebrations with Cremation

“As Many Ways as Wishes”

Cremation at Cypress Lawn allows the family many different choices for how they will celebrate the life of the person they loved. As you make plans for a cremation, consider the importance of a gathering of family and friends to celebrate a life well-lived. To make your selections easier, we have created four service packages. These packages include all the essentials plus many of the items that families often choose to make the event more personal to them.

What would be just right for you and your family?

A personalized life celebration can be an important part of the healing process after we lose someone we love. As you make plans for cremation, consider these questions: Who is affected by this loss? Will they want a way to come together to celebrate this life? What were the unique qualities that everyone will remember? What will bring smiles to those who gather? What were the special relationships in his or her life? Were there hobbies or special talents that were important? Was he a veteran? What kind of music did she love?

Are there special ways we can celebrate this special life?

See our “As Many Ways as Wishes” Cremation Planning Guide for a complete description of each of these life celebration options:

- “Legacy” Cremation Tribute\$7055**
 (\$5795 Service Package, \$395 Crematory Fee, \$295 Reception Center, \$195 Upgraded Memorial Package, \$375 Floral Allowance)
- “Select” Cremation Tribute..... \$6065**
 (\$5395 Service Package, \$395 Crematory Fee, \$275 Floral Allowance)
- “Basic” Cremation Tribute \$3790**
 (\$2695 Direct Cremation, \$695 Facilities/Staff for Memorial Service, \$275 Floral Allowance, \$125 DVD Tribute)
- Cremation Only \$2695**
 (Add \$300 for “Witness Cremation” if you desire to be present at the start of the cremation process)

Packages do not include the casket or cremation container, urn, flowers (other than those specified) or other items you might wish to add to make the service especially personalized and meaningful.

Here are just a few of the things we can do to provide a personalized tribute:



RECEPTION CENTER
 An elegant place to host family and friends for refreshments and remembering.



ONLINE MEMORIALS
 Your loved one’s life story posted at cypresslawn.com with our compliments.



SPECIAL MUSIC
 Share meaningful music with those who gather to celebrate. From CD’s to live musicians, we can coordinate it all.



MILITARY HONORS
 Pay tribute to those who served. Provide the discharge papers, and we will take care of everything.



FLOWERS
 Special floral tributes bring color and life to the celebration. Our on-site flower shop makes it easy.